Management Liability product profile

What's Management Liability?

Management Liability (ML) is a package of cover designed to protect senior management and the company in the event of a claim related to the decisions and responsibilities involved in running a business.

Who should buy ML?

ML can provide cover to limited companies based and registered in New Zealand.

What's includes in a DUAL ML policy?

- Directors & Officers liability: covers directors and officers for any claims alleging wrongful acts, such as breaches of duty and misrepresentation.
- Company liability: covers the company where there is a claim against it for alleged wrongful acts.
- Employment Practices Liability (EPL): covers the company for claims alleging an employment practice breach, such as wrongful dismissal, discrimination and harassment.
- Crime: covers the company for direct financial loss (crime) caused by employees and/or a third party.
- Tax Audit: Covers the company for tax audits by the Inland Revenue.
- Occupational health and safety defence costs: covers the insured for legal representation in defending an investigation and/or prosecution by WorkSafe.
- Trustee: covers trustees of employer superannuation funds.

DUAL's ML experience

Our specialist liability team have a wealth of knowledge, having underwritten the ML product in NZ for over 10 years.

Our dedicated in-house claims team includes qualified lawyers committed to managing your claim from initial notification right through to resolution.

In addition, we bring in specialist law firms and consultants with significant expertise in niche areas such as EPL, Crime and Tax Audit to ensure our insureds get the best possible outcomes.

Why DUAL?

Uninsured exposure specialists

Less than 5% of New Zealand's 500,000 SMEs currently purchase ML. We transact over 15,000 policies for management liability and cyber across Australia and New Zealand.

Broad appetite

The policy is designed for private SMEs with less than $10 million in turnover and up to 100 employees.

Underwriting expertise

Our team of specialist underwriters and in-house claims officers bring significant industry expertise to the market.

Simple transaction

Our online portal, WebRater, offers brokers easily obtainable quotes. Alternatively, please contact our dedicated team of underwriters for tailored solutions.

Features of cover

We understand that not all insureds need the same level of cover. Because of this, we offer the flexibility to tailor coverage and pricing based on individual needs.

Cover is based on our New Zealand Mind the Gap Management Liability policy wording 02.18.

Platinum

- Defence costs in addition to the limit
- Access to a dedicated whistleblower hotline
- Advancement of defence costs
- Continuous cover
- Crisis containment – sub-limited to $250,000
- Crime – sub-limited to $250,000
- Crime investigation fees – sub-limited to $100,000
- Emergency defence costs – indemnity limit
- Internet liability – sub-limited to $250,000
- Panel counsel – 1 hour free legal advice

Proven claims experience

Crime

Food retailer

100 staff
$10 million turnover

Background

The insured had a long-standing employee in a management position who had been defrauding them by submittingf fake invoices.

Response

The insured was able to claim under the crime section of the policy for reimbursement of the defrauded amount.

Payment: $250,000 (full sub-limit)

Crime

Engineering consultant

24 staff
$3.5 million turnover

Background

The insured's accounts manager was re-issuing historical invoices from suppliers, with the new payments being made to the account manager's bank account.

Response

The crime section of the insured's ML policy covered the full amount of the loss.

Payment: $15,000

Employment practices liability

Real estate

21 staff
$5 million turnover

Background

An employee of the insured had their employment terminated by way of redundancy. The redundancy was substantively justified, but the insured had failed to follow the correct process. The employee brought a personal grievance as a result.

Response

A panel firm was engaged to assist the insured with their defence. The insured was covered for their legal costs in defending the claim, and there was cover for the settlement agreed with the claimant.

Payment: $15,000

Employment practices liability

Marketing consultant

50 staff
$3 million turnover

Background

The insured had a difficult employee who was facing allegations of bullying. They began a disciplinary investigation/process following the allegations being raised. The employee raised a personal grievance during the disciplinary process.

Response

The insured was covered for their legal costs of defending the grievance. They were also covered for the settlement agreed with the claimant.

Payment: $16,000

Helping you do more

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These are hypothetical claim scenarios only and any outcomes depend on claim specifics, policy terms and conditions and individual circumstances.
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